

## Sourcewell (previously NJPA)

<b>Contract Number:</b>	032515-JDC
<b>Contract Period:</b>	July 19, 2015 – May 18, 2020
<b>Eligibility:</b>	Sourcewell cooperative members; state and local governments, public and private accredited schools, as well as public serving non-profit agencies.  <a href="#">Sourcewell Member Search</a>  <a href="#">Join Sourcewell</a>
<b>States with Participating Addendums:</b>	Delaware, Maryland, Mississippi, Missouri DOT, New York  Do NOT use the following contract details as there may be distinctions for each state adoption. Please go directly to the state listing that references Sourcewell.

### Quotes and Purchase Orders:

Contact your local [John Deere Dealer](#) for quote assistance.

Customer purchase orders are issued to the quote provider and must reference the contract name and number.

## Contract Details

Quotes	Quotes are valid for 30 days from the creation date.
Allied (non-Deere)	Allowed, can only be sold with a contract item. Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.
Credit Cards	Allowed with a 3% processing surcharge added to the sales price.
Special Delivery Obligations	FOB Destination, Freight Prepaid and Added. Factory to dealer freight and dealer to customer freight are quoted and invoiced to the customer.

Fees	Dealer quotes; non-factory items, installs, Pre-Delivery Inspection, and local delivery. Dealer provides customer walk around at time of delivery free of charge.						
Financing	<p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the <b>John Deere Dealer</b> and John Deere Financial. Notice of lease/provider must appear on the quote and customer purchase order.</p> <p><b>Operating Leases:</b> If the selling dealer is not authorized to sell direct on the John Deere Construction Retail Sales (JDCRS) contract, operating leases are <b>not allowed</b>. If the dealer is trained and authorized to sell direct on the JDCRS contract and the PO is written to the dealer, operating leases are allowed at the discretion of the dealer/financing company.</p>						
Multiple Unit Discount	<p>Following additional discount applies to: like/self-propelled machines, placed at the same time, and on the same purchase order.</p> <table data-bbox="440 873 651 1052"> <tr> <td>5-7 Units</td> <td>1%</td> </tr> <tr> <td>8-14 Units</td> <td>2%</td> </tr> <tr> <td>15-30 Units</td> <td>3%</td> </tr> </table>	5-7 Units	1%	8-14 Units	2%	15-30 Units	3%
5-7 Units	1%						
8-14 Units	2%						
15-30 Units	3%						
Non-contract (Deere)	<p>Allowed, can only be sold with a contract item.</p> <p>Non-contract items are John Deere manufactured products, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>						
Rental	Not allowed on this contract.						
Substitution	Not allowed on this contract.						
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and customer purchase order as “Trade-in”. Dealer determines the trade-in value for customer consideration.						
Demo	Product demonstrations may be arranged through the local dealer, depending on availability of stock machines.						

Miscellaneous	States with sales and use tax; Alaska, Arizona, Arkansas, California (also has Tire Tax), Hawaii, Minnesota, South Carolina, Washington. Provide exemption certificate, if applicable, for your purchase.
Remittance Information	Remit payment as instructed on the invoice.

## Equipment and Discounts

John Deere Model	Product Descriptions (click model links more info)	Quote Contact	Price Dates
<b>Articulated Dump Trucks</b>			
<a href="#">260E</a>	260E ADT/ 321 HP / 53,334 lbs. Payload / 19.6 cu yd. Heaped Capacity	John Deere Dealer	03Jan2020
<a href="#">310E</a>	310E ADT / 354 HP / 62,005 lbs. Payload / 22.9 cu yd. Heaped Capacity	John Deere Dealer	03Jan2020
<a href="#">370E</a>	370E ADT/ 422 HP / 74,139 lbs. Payload / 26.8 cu yd. Heaped Capacity	John Deere Dealer	03Jan2020
<a href="#">410E</a>	410E ADT/ 443 HP / 82,157 lbs. Payload / 29.7 cu yd. Heaped Capacity	John Deere Dealer	03Jan2020
<a href="#">460E</a>	460E ADT / 481 HP / 92,195 lbs. Payload / 33.4 cu yd. Heaped Capacity	John Deere Dealer	03Jan2020
<b>Backhoes</b>			
<a href="#">310L EP</a>	310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig	John Deere Dealer	10Jan2020
<a href="#">310L</a>	310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig	John Deere Dealer	10Jan2020

<a href="#">310SL</a>	310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig	John Deere Dealer	10Jan2020
<a href="#">310SL HL</a>	310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig	John Deere Dealer	10Jan2020
<a href="#">315SL</a>	315SL Backhoe / 99 HP / 17,554 lbs. Weight / 13'8" Dig	John Deere Dealer	10Jan2020
<a href="#">410L</a>	410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig	John Deere Dealer	10Jan2020
<a href="#">710L</a>	710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig	John Deere Dealer	10Jan2020
<b>Crawler Dozers</b>			
<a href="#">450K</a>	450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground	John Deere Dealer	03Jan2020
<a href="#">550K</a>	550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground	John Deere Dealer	03Jan2020
<a href="#">650K</a>	650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground	John Deere Dealer	03Jan2020
<a href="#">700K</a>	700K Dozer / 130 HP / 30,275 - 31,290 lbs. Weight / 102" Track on Ground	John Deere Dealer	07Jan2020
<a href="#">750K</a>	750K Dozer / 165 HP / 34,527 - 37,745 lbs. Weight / 102" Track on Ground	John Deere Dealer	10Jan2020
<a href="#">850K</a>	850K Dozer / 205 HP / 43,818 - 48,005 lbs. Weight / 109" Track on Ground	John Deere Dealer	22Aug19
<a href="#">850L</a>	850L Dozer / 225 HP / 47,578 - 51,365 lbs. Weight / 130" Track on Ground	John Deere Dealer	03Jan2020

<a href="#">950K</a>	950K Dozer / 265 HP / 65,300-73,700 lbs. Weight / 126" Track on Ground	John Deere Dealer	10Jan2020
<a href="#">1050K</a>	1050K Dozer / 350 HP / 94,300 - 95,000 lbs. Weight / 134.6" Track on Ground	John Deere Dealer	10Jan2020
<b>Crawler Loaders</b>			
<a href="#">655K</a>	655K Crawler / 145 HP / 40,614 lbs. Weight / 2.4 cu yds. Heaped Capacity	John Deere Dealer	03Jan2020
<a href="#">755K</a>	755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity	John Deere Dealer	03Jan2020
<b>Excavators</b>			
<a href="#">75G FT4</a>	75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig	John Deere Dealer	03Jan2020
<a href="#">85G FT4</a>	85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig	John Deere Dealer	03Jan2020
<a href="#">130G FT4</a>	130G Excavator / 98 HP / 31,604 lbs. Weight / 19'9" Dig	John Deere Dealer	03Jan2020
<a href="#">135G FT4</a>	135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig	John Deere Dealer	03Jan2020
<a href="#">160G LC FT4</a>	160G LC Excavator / 121 HP / 39,526 lbs. Weight / 21'4" Dig	John Deere Dealer	03Jan2020
<a href="#">180G LC FT4</a>	180G LC Excavator / 121 HP / 45,170 lbs. Weight / 23'2" Dig	John Deere Dealer	03Jan2020
<a href="#">190GW FT4</a>	190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig	John Deere Dealer	03Jan2020

<a href="#">210G LC FT4</a>	210G LC Excavator / 159 HP / 51,940 lbs. Weight / 21'11" Dig	John Deere Dealer	03Jan2020
<a href="#">245G LC FT4</a>	245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig	John Deere Dealer	03Jan2020
<a href="#">250G LC FT4</a>	250G LC Excavator / 188 HP / 57,800 lbs. Weight / 25'0" Dig	John Deere Dealer	03Jan2020
<a href="#">300G LC FT4</a>	300G LC Excavator / 223 HP / 68,674 lbs. Weight / 25'10" Dig	John Deere Dealer	03Jan2020
<a href="#">345G LC FT4</a>	345G LC Excavator / 249 HP / 80,788 lbs. Weight / 24'10" Dig	John Deere Dealer	03Jan2020
<a href="#">350G LC FT4</a>	350G LC Excavator / 271 HP / 78,550 lbs. Weight / 26'10" Dig	John Deere Dealer	03Jan2020
<a href="#">380G LC FT4</a>	380G LC Excavator / 271 HP / 83,992 lbs. Weight / 26'10" Dig	John Deere Dealer	03Jan2020
<a href="#">470G LC FT4</a>	470G LC Excavator / 367 HP / 112,916 lbs. Weight / 29'11" Dig	John Deere Dealer	03Jan2020
<a href="#">670G LC FT4</a>	670G LC Excavator / 463 HP / 154,103 lbs. Weight / 32'11" Dig	John Deere Dealer	03Jan2020
<a href="#">870G LC FT4</a>	870G LC Excavator / 512 HP / 188,716 lbs. Weight / 39'11" Dig	John Deere Dealer	03Jan2020
<b>Forestry Machines</b>			
<a href="#">640L</a>	640L Skidder/ 237 HP/ 36,787 lbs. Weight/Max Grapple Capacity N/A	John Deere Dealer	06Sep18
<a href="#">648L II</a>	648L II Skidder/ 237 HP/ 42,159 lbs. Weight/Max Grapple Capacity 17.5 sq ft	John Deere Dealer	20Aug18



<a href="#">859M</a>	859M Tracked Feller Buncher/ 300 HP/ 79,510 lbs. Weight/ 27.10 ft. Max Boom Reach	John Deere Dealer	03Jan2020
<a href="#">1910G</a>	1910G Forwarder / 268 HP/ 42,990 lbs. Weight / 27.9 ft. Max Reach	John Deere Dealer	03Jan2020
<a href="#">2156G</a>	2156G Swing Machine/ 164 HP/ 68,083 lbs. Weight/ 54,857 lbs. Swing Torque	John Deere Dealer	03Jan2020
<a href="#">2654G</a>	2654G Swing Machine/ 194 HP/ 73,353 lbs. Weight/ 79,560 lbs. Swing Torque	John Deere Dealer	03Jan2020
<a href="#">2656G</a>	2656G Swing Machine/ 194 HP/ 79,200 lbs. Weight/ 79,560 lbs. Swing Torque	John Deere Dealer	03Jan2020
<b>Motor Graders</b>			
<a href="#">620G/GP</a>	620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull	John Deere Dealer	13Jan2020
<a href="#">622G/GP</a>	622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull	John Deere Dealer	13Jan2020
<a href="#">670G/GP</a>	670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	13Jan2020
<a href="#">672G/GP</a>	672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	13Jan2020
<a href="#">770G/GP</a>	770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	13Jan2020
<a href="#">772G/GP</a>	772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull	John Deere Dealer	13Jan2020
<a href="#">870G/GP</a>	870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	13Jan2020

<a href="#">872G/GP</a>	872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	13Jan2020
<b>Wheel Loaders (4WD)</b>			
<a href="#">444K</a>	444K Loader / 124 HP / 25,022 lbs. Weight / 2.0-4 CY Capacity	John Deere Dealer	13Sep2019
<a href="#">524K II</a>	524K II 4WD Loader / 130 HP / 27,928 lbs. Weight / 2.5-4.5 CY Capacity	John Deere Dealer	08Jan2018
<a href="#">524L</a>	524L 4WD Loader / 152 HP / 28,931 lbs. Weight / 2.5-4.0 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">544K II</a>	544K II 4WD Loader / 163 HP / 29,138 lbs. Weight / 2.75-5.25 CY Capacity	John Deere Dealer	08Jan2018
<a href="#">544L</a>	544L 4WD Loader / 166 HP / 30,520 lbs. Weight / 2.5-4.5 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">624K II</a>	624K II 4WD Loader/ 186 HP / 34,717 lbs. Weight / 3.5-5.25 CY Capacity	John Deere Dealer	08Jan2018
<a href="#">624L</a>	624L 4WD Loader/ 192 HP / 34,715 lbs. Weight / 3.0-5.25 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">644K</a>	644K Loader / 232 HP / 41,188 lbs. Weight / 4.0-4.25 CY Capacity	John Deere Dealer	13Sep2019
<a href="#">644K Hybrid</a>	644K HYB. Loader / 229 HP / 40,436 lbs. Weight / 4.0-4.25 CY Capacity	John Deere Dealer	13Sep2019
<a href="#">724K</a>	724K Loader / 264 HP / 48,988 lbs. Weight / 4.0-4.75 CY Capacity	John Deere Dealer	13Sep2019
<a href="#">744K II</a>	744K II Loader / 303 HP / 55,905 lbs. Weight / 5.25-5.75 CY Capacity	John Deere Dealer	03Apr2019



<a href="#">744L</a>	744L 4WD Loader / 316 HP / 57,086 lbs. Weight / 5.25-5.85 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">824K II</a>	824K II Loader / 333 HP / 59,260 lbs. Weight / 6.0-6.75 CY Capacity	John Deere Dealer	03Apr2019
<a href="#">824L</a>	824L 4WD Loader / 343 HP / 61,685 lbs. Weight / 6.0-6.75 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">844K III</a>	844K III Loader / 380 HP / 74,534 lbs. Weight / 7.25 CY Capacity	John Deere Dealer	03Apr2019
<a href="#">844L</a>	844L 4W Loader / 417 HP / 76,670 lbs. Weight / 6.3-8.0 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">844K III AH</a>	844K III Aggregate Handler / 380 HP / 80,052 lbs. / 9.3-9.8 CY Capacity	John Deere Dealer	03Apr2019
<a href="#">844L AH</a>	844L AH 4WD Loader / 429 HP / 80,052 lbs. / 9.3-9.8 CY Capacity	John Deere Dealer	30Sep2019
<a href="#">944K</a>	944K HYB 4WD Loader / 536 HP / 117,947 lbs. Weight / 8.5-10 CY Capacity	John Deere Dealer	03Jan2020
<b>Tractor Loaders</b>			
<a href="#">210L EP</a>	210L EP Tractor Loader / 69 HP / 10,569 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	03Jan2020
<a href="#">210L</a>	210L Tractor Loader / 93 HP / 11,326 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	03Jan2020
<b>Compact Excavators</b>			
<a href="#">17G</a>	17G Excavator / 14.5 HP / 7'2" Dig / 3,790 lbs. Weight	John Deere Dealer	03Jan2020



<a href="#">26G</a>	26G Excavator / 20.0 HP / 8'6" Dig / 6,110 lbs. Weight	John Deere Dealer	03Jan2020
<a href="#">30G</a>	30G Excavator / 23.0 HP / 9'2" Dig / 7,220 lbs. Weight	John Deere Dealer	03Jan2020
<a href="#">35G</a>	35G Excavator / 23.3 HP / 10'0" Dig / 7,760 lbs. Weight	John Deere Dealer	03Jan2020
<a href="#">50G</a>	50G Excavator / 35.9 HP / 11'7" Dig / 10,847 lbs. Weight	John Deere Dealer	03Jan2020
<a href="#">60G</a>	60G Excavator / 53.0 HP / 12'4" Dig / 13,547 lbs. Weight	John Deere Dealer	03Jan2020
<b>Compact Track Loaders</b>			
<a href="#">317G</a>	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	03Jan2020
<a href="#">325G</a>	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	03Jan2020
<a href="#">331G</a>	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	03Jan2020
<a href="#">333G</a>	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	03Jan2020
<b>Skid Steer Loaders</b>			
<a href="#">312GR</a>	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">314G</a>	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	03Jan2020



<a href="#">316GR</a>	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">318G</a>	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">320G</a>	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">324G</a>	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">330G</a>	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">332G</a>	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	03Jan2020

### Wheel Loaders (4WD Compact)

<a href="#">204L</a>	204L / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">244L</a>	244L / 71.0 HP / 12,258 lbs. Weight / 1.0 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">304L</a>	304L / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">324L</a>	324L / 74.0 HP / 14,110 lbs. Weight / 1.4 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">344L</a>	344L / 103 HP / 19,553 lbs. Weight / 2 CY Capacity	John Deere Dealer	03Jan2020

### Attachments

### Contract updates:

15 Dec 2017 - Add new models (190GW, 204L, 304L) and update price pages.

13 Mar 2018 - Add new models (325G, 345G LC FT4, 320G, 324G, 344L), remove old models (323E, 605K, 320E, 324E, 344K) and update price pages.

12 Jun 2018 - NJPA change name to Sourcewell.

17 Aug 2018 – Added new models (244L, 324L, 524L, 544L and 624L). Removed models (320E, 324E, 204K, 304K, 344K and 605K). Price increase (655K, 755K and 2654G) and update price pages.

07 Feb 2019 – Updated price Page dates

16 Apr 2019 – Added state Participating Addendum guidance

12 Jul 2019 – Added new models(850L, 744L, 824L, 844L, 844L AH, 2156G, 2656G, 859M and 648L II and 344L- new base code), removed old models(524K II, 544K II, 624K II and AX230W-5) and update price pages.

05 Sep 2019 – Updated Operating Lease verbiage.

14 Nov 2019 – Added(524K II, 544K II, 624K II). Increased discounts on 850L, 524L, 544L, 624L, 744L, 824L, 844L, 844L AH. Adjusted pricing(317G. 312GR. 314G. 316GR. 319G, 1910G and 2156G) and update price page dates.

15 Jan 2020 – Price increase on most current models and update price page dates on current models.